

Largest Business Telephone Companies

Ranked by number of South Florida stations supported as of June 2010

Rank 2010 2009	Company name Address	Phone Fax Web site	Stations supported * 2010 2009	S. Fla. accounts staff	Manufacturers represented**	Services/products offered**	Three notable clients	Top local executive Year established
1 2	ABC Telecom 1776 N. Pine Island Road, Suite 326 Fort Lauderdale 33322	(954) 321-9000 (954) 343-9666 www.abctelecom.com	2,368,022 1,502,112	14,860 25	Avaya, NEC, Cisco, Polycom	Voice, data, VoIP, cabling	BNY Mellon Bank, Terra Bank, Miami Jewish Federation	Randy Simon 1978
2 1	Comphax Communications 1373 S.W. 12th Ave. Pompano Beach 33069	(954) 942-3700 (954) 941-5003 www.iwantcomphax.com	2,255,823 2,015,713	16,850 WND	NEC, Panasonic	Business & residential, VoIP, unified messaging, voice, data and fiber cabling	Costco, HSBC Banks, Wachovia, DHL, Palm Beach Community Bank	Jim Schwartz 1988
3 3	Unique Communications 3650 Coral Ridge Drive, Suite 110 Coral Springs 33065	(954) 735-4002 (954) 735-2612 www.uniquecommunications.com	1,405,154 1,384,766	7,128 WND	Tadiran, Samsung, NEC, Allworx, Polycom	Business telephone systems, voice mail, auto attendant, VoIP, cabling, sales, service	Association of Builders & Contractors, State Farm offices, Target	Patricia Parker 1982
4 4	Mitel 1193 Newport Center Drive W. Deerfield Beach 33441	(954) 427-8787 (954) 428-5577 www.mitel.com	1,318,126 WND	4,650 34	Mitel	PBX systems, call centers, VoIP, data solutions	Calvary Chapel, Premier Beverage, Shoes For Crews	Ronald J. Levy 1984
5 6	Telcorp Communications 750 E. Sample Road, Building 3, Suite 242 Pompano Beach 33064	(954) 943-2000 (954) 784-0066 www.telcorp.net	869,111 869,111	7,791 21	Toshiba, Adtran, Sonicwall	Telephone, voice mail, networks, VoIP, fiber optics, data cabling	General Electric, American Express, Barnes & Noble	Kevin J. Casey 1978
6 7	Concord Communications 7301 N. University Drive, Suite 202 Tamarac 33321	(954) 968-5444 (954) 968-1956 www.concordcom.com	703,100 696,200	10,400 3	Samsung, Prostar, NEC, Comdial, Lucent, Avaya	Telephone systems, hosted systems, VoIP, CTI, voice and data cabling networks	Hirschhorn & Bieber, Regent Bank, Sun-Sentinel, Baers Furniture	Earl Rothstein 1983
7 8	Telesystems of Florida 253 N.E. 166th St. Miami 33162	(305) 944-9977 (305) 953-5599 www.miamitelesystems.com	495,000 495,000	6,000 WND	Toshiba	Voice and data solutions	FBI, CIA, IRS	Donald van der Laan 1979
8 16	ITS Integrated Telecom Solutions 3570 Consumer St., Suite 6 West Palm Beach 33404	(561) 844-8882 (561) 844-3535 www.callits.com	358,000 300,000	5,000 8	Avaya, Panasonic, AT&T, Magix, Legend, Clear2There,	Telephone/data solutions, cabling, video security	Our Lady of Florida, NewsMax Media, United Civic Organization	Todd Doesburg 1986
9 10	Teleco South Florida 606 S. Military Trail Deerfield Beach 33442	(954) 360-0944 (954) 360-0986 www.teleco-sfl.com	337,467 12,248	30 33	Toshiba, NEC, Dell, Ipitomy, Star2Star, Amp, Avaya, Cisco, Microsoft, Barracuda	Install and service, voice mail, auto attendant, surveillance, data networking	Vitas hospice facilities, Greystone Healthcare facilities, Catholic Health Services	Mark C. Williams 1985
10 11	Joy Communications 3260 N.W. 23rd Ave., Suite 700E Pompano Beach 33069	(561) 971-0066 www.joycomm.com	146,140 146,140	7,299 28	ShoreTel, Mitel, Samsung, Zultys	VoIP phone systems, voice and data cabling, recording solutions	Seacoast National Bank, Mercedes of the Palm Beaches, Martin County, Allegro Senior Living	Peter J. Engle 1982
11 9	Shared Technologies 1500 W. Cypress Creek Road, Suite 301 Fort Lauderdale 33309	(954) 571-1600 (954) 571-0490 www.sharedtechnologies.com	120,000 284,000	562 22	Avaya/Nortel, NEC, Mitel, Siemens	Sell, install, maintain and manage, including IPT monitoring	Broward Health, NCCI, Veterans Administration	Rosemarie Torres Marshall 1977
12 12	NEC Corporation of America 1001 Yamato Road, Suite 105 Boca Raton 33431	(561) 989-9000 (561) 995-5399 www.necam.com	100,000 100,125	512 17	NEC, Cisco, Juniper, Forum, TFB, Tellme, Polycom, Dell	Voice and data system integrator	Broward College, Broward County Sheriff's Office, Palm Beach County government	Scott Singer 1989
13 14	Communications by Johnson 3866 Prospect Ave., No. 3 Riviera Beach 33404	(561) 848-9393 (561) 845-6749 www.commbyjohnson.com	38,912 31,903	7,340 8	Avaya, AT&T, NEC, Comdial, Nortel, Panasonic, Samsung, Vertical	CCTV, consulting, data cable, fiber, equipment, installation, service, wireless and VoIP	Boys & Girls Club, The Gardens Mall, Salvation Army, YWCA	Randy K. Johnson 1982
14 NR	Converged Solutions & Services 1405 N. Congress Ave., Suite 9 Delray Beach 33445	(561) 272-1211 (561) 272-1244 www.cssvoip.com	30,000 40,000	1,250 10	Adtran, Mitel, Freedom IQ, Toshiba, Samsung, Avaya, Nortel	Managed data and voice services, VoIP	City of Key West, Palm Beach Medical Group, Seminole Tribe of Florida	Mark R. Kruger 2004
15 NR	Fone Man 3646 23rd Ave. S., No. 102 Lake Worth 33461	(561) 586-9598 (561) 586-9657 www.foneman.com	25,000 WND	4,000 10	Panasonic, Comdial, Samsung, Lucent/ Avaya, Norstar, NEC, Prostar, Meridian	Installation, repair, low-voltage cabling, Internet cameras, phone systems	Maroone Auto Dealers, Ranger Construction, Florida Crystals	Ray Hart 1990
16 18	Horizon Telecom Systems 14050 N.W. 82nd Ave. Miami Lakes 33016	(305) 362-6768 (305) 827-9999 www.horizontele.com	1,800 2,000	1,600 20	Samsung, Panasonic, Mitel, Telecor, Bosch, Honeywell	Telcommunications and electronic security	Florida Telephone Co., Eventus Marketing, Laser Eye Center	Jorge T. Tapanes Jr. 1979